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A brain to augment your ERP

Your ERP stays the system of record; the brain becomes the system of execution. It carries the logic the ERP cannot, beside it, without touching its core.

What holds you back

- Changes that are slow and expensive
- Workarounds living in spreadsheets
- Reports that miss the real questions

What the brain does

- Gathers and cross-checks your sources: ERP, files, email, PDFs
- Runs your business rules and logic, the same way every time
- Recommends next steps or automates the repetitive ones
- Sends enriched, checked data back to your ERP or MRP

Your sources
Email and PDFs · ERP or MRP · Spreadsheets

→

The brain
Gathers and checks · Applies your rules · AI reads the documents

→

Your results
Console: look, approve, monitor · ERP, MRP or accounting updated · Alerts and reports

Time saved for our clients

Quote follow-up	A dashboard reads the ERP every day: quotes to chase, orders this month, customers to call by territory.	EPICOR → V. → Excel Morning follow-up list ~~45 min~~ → **0 min**
Field work	Planned against actual time, per technician and per job, with a score explained for each.	EPICOR + Excel → V. → G Closing a job ~~20 min~~ → **2 min**
Sales commissions	Every quote is tracked to signature. When the customer pays, the salesperson's commission is calculated and sent for approval, never before the money is in.	Acumatica + Excel → V. → QuickBooks One commission ~~15 min~~ → **automatic**

Estimated from our projects, for one complete operation.

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USE CASE

Planning technicians without a whiteboard

An industrial services company plans some twenty technicians every week. The jobs live in the ERP, but routes are drawn on a whiteboard and actual hours arrive in a spreadsheet at the end of the week.

Before

- Routes built by hand every morning
- Actual hours known a week later
- No view of productivity per technician

With the brain

1. Reads jobs, addresses and planned hours from the ERP
2. Proposes routes by capacity, distance and opening hours
3. Tracks GPS positions and the status of every stop, live
4. Compares planned and actual, scores each technician and sends hours back to the ERP

Time saved (estimate)

Planning the day	Closing a job	Productivity known
~~1 h~~ → 10 min	~~20 min~~ → 2 min	~~after 1 week~~ → same day

In three sprints

Sprint 1	Connect the ERP, addresses and the map: proof of concept
Sprint 2	Capacity and schedule rules, simulation on last month, documentation
Sprint 3	Release with one team, GPS, monitoring and fine-tuning

$1,500 CAD

per sprint, plus taxes · fixed price · sprints on demand · stop before the next invoicing cycle · you own the code

Talk with an architect

www.visiona.ca/en
or 514-705-7531
Answer within one business day.